



**STATE OF IOWA**  
**MASTER AGREEMENT**  
Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 11-01-2009  
EXPIRATION DATE: 10-31-2010  
PAGE: 1 of 8

**VENDOR:**

**Charles Gabus Ford**  
**4545 Merle Hay Rd**  
  
**Des Moines, IA 50310**  
**USA**

**VENDOR CONTACT:**

Jim Poppe  
**PHONE:** 515-270-0707 **EXT:** 138  
**EMAIL:** popspoppe@aol.com

**ISSUER:**

DOUGLAS REED  
**PHONE:** 5152426151  
**EMAIL:** Doug.Reed@iowa.gov

**FOB**

**Contract For:** VEHICLES, 2010 MODEL YEAR FLEET - Trucks, Vans, SUVs, etc

Contract to provide fleet vehicles pursuant to the specifications, terms and conditions of the DOT sealed bid # 4301 dated 9/30/09. DOT sealed bid # 4301 is on file with the Department Of Transportation, 800 Lincoln Way, Ames, IA 50010.

Prices on this contract are only available as long as the model year vehicle is being built by the manufacturer.  
FOB - Destination - Des Moines, direct factory delivery contract end date is determined by factory notification of order acceptance deadlines. Successful vendor will know the ordering dates for each manufacturers vehicle.

See attachments.

Vendor contact:

Mr. Jim Poppe  
Charles Gabus Ford  
4545 Merle Hay Road  
Des Moines, IA 50310  
Phone: 515-270-0707  
FAX: 515-270-2162  
E-mail: poppe@charlesgabus.com  
Web: <http://www.gabusford.com>

**RENEWAL OPTIONS**

**FROM** 11-01-2010 **TO** 10-31-2011

**AUTHORIZED DEPARTMENT**

005 Administrative Services, Dept  
ALL  
SUB Other Governmental Entities

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.		AGENCY NAME	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
Printed Name and Title of Person Signing		Printed Name and Title of Person Signing	
Address		Address	



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	072	<b>TRUCKS (Incl. Diesel, Gasoline, Electric, Hybrid, and Altern</b> <b>1 CPU 2.2 - COMPACT EXT CAB 2WD PICKUP</b> If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS. 11 SP GROUP 1.1 - COMPACT EXTENDED CAB PICKUP: 4,600 lb. GVWR minimum, 6 ft. Straight Side Body, Base Engine, 2WD, Automatic Transmission 2011 Model Year Vehicle.  Make: Ford Model: Ranger XLT, R4E, 867E, V6 4.0L. This vehicle does not use E-85 fuel. Bid Price: \$15,312.00  Price May Change Due To Additions And Deletions On Options As Required and As Available.	\$0.000000 \$0.000000
2	0.00000	072	<b>TRUCKS (Incl. Diesel, Gasoline, Electric, Hybrid, and Altern</b> <b>3 EPU GROUP 1.1 - Extra HD 4WD DRW Pickup Std Cab/Chassis</b> If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS. 3 EPU GROUP 1.1 - Extra HD Pickup Truck Cab/Chassis. 2011 Model Year Vehicle..  Make: Ford Model: F450 XLT, Std Cab/Chassis 4WD DRW, F4H, 653A, 99Y V10 6.8L. This vehicle does not use E-85 fuel. Bid Price: \$32,261.50  Price May Change Due To Additions And Deletions On Options As Required and As Available.	\$0.000000 \$0.000000
4	0.00000	98002	<b>Early Payment Discount</b> <b>Discount for 20 day pay</b> Discount for 20 day pay = 0	\$0.000000 \$0.000000
5	0.00000	072	<b>TRUCKS (Incl. Diesel, Gasoline, Electric, Hybrid, and Altern</b> <b>3 EPU GROUP 2.1 - Extra HD 2WD DRW Pickup Std Cab/Chassis</b> If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS. 3 EPU GROUP 1.1 - Extra HD 2WD DRW Pickup Truck Std Cab/Chassis. 2011 Model Year Vehicle..  Make: Ford Model: F550 XLT, Std Cab/Chassis 4WD DRW, F5G, 663A, 99Y V10 6.8L. This vehicle does not use E-85 fuel.	\$0.000000 \$0.000000



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			Bid Price: \$36,961.50	
			Price May Change Due To Additions And Deletions On Options As Required and As Available.	
6	0.00000	07190		\$0.000000
				\$0.000000
			<b>Vans, Cargo</b>	
			<b>4 FVN 1.1 - Std Length Cargo Van, 7,000 lb. GVWR min, 2 Pass</b>	
			If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS.	
			4 FVN 1.1 - Standard Length Cargo Van, 7,000 lb. GVWR min, 2 Passenger.	
			2011 Model Year Vehicle.	
			Make: Ford Model: E150 Cargo Van, E1E, 740A, 99W V8 4.6L. This vehicle does use E-85 fuel.	
			Bid Price: \$16,509.00	
			Price May Change Due To Additions And Deletions On Options As Required and As Available.	
7	0.00000	07190		\$0.000000
				\$0.000000
			<b>Vans, Cargo</b>	
			<b>4 FVN 2.1 - Ext Length Cargo Van, 9,000 lb. GVWR min, 2 Pass</b>	
			If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS.	
			4 FVN Group 2.1 - Extended Length Cargo Van, 9000 lb. GVWR mininum, 2 Passenger.	
			2011 Model Year Vehicle.	
			Make: Ford Model: E250 Cargo Van, S2E, 750A, 99L V8 5.4L. This vehicle does use E-85 fuel.	
			Bid Price: \$23,197.00	
			Price May Change Due To Additions And Deletions On Options As Required and As Available.	
8	0.00000	07192		\$0.000000
				\$0.000000
			<b>Vans, Passenger (Regular and Handicapped Equipped)</b>	
			<b>4 FVN 5.2 -Ext Length Cargo Van, 9,100 lb. GVWR min, 15 Pass</b>	
			If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS.	
			4 FVN Group 5.2 - Extended Length Window Van - 9100 lb. GVWR mininum, 15 Passenger.	
			2011 Model Year Vehicle.	
			Make: Ford Model: E350 XLT Cargo Van, S3B, 723A, 99L V8 5.4L. This vehicle does use E-85 fuel.	



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**MA# 005 3723-10**

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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
Bid Price: \$23,411.00				
Price May Change Due To Additions And Deletions On Options As Required and As Available.				
9	0.00000	072		\$0.000000
				\$0.000000
<b>TRUCKS (Incl. Diesel, Gasoline, Electric, Hybrid, and Altern</b>				
<b>5 HPU Grp 2.2 -Std Cab, 4WD, 8,600 lb. GVWR min, w/Snow Pak</b>				
If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS.				
5 HPU Group 2.2 - Standard Cab, 4WD, 8,600 lb. GVWR minimum, 8-foot Straight Side Body w/Snow Pak.				
2011 Model Year Vehicle.				
Make: Ford Model: F250 XLT, Std Cab, 4WD, F2B, 603A, 99Y V10 6.8L. This vehicle does not use E-85 fuel.				
Bid Price: \$25,093.50				
Price May Change Due To Additions And Deletions On Options As Required and As Available.				
10	0.00000	072		\$0.000000
				\$0.000000
<b>TRUCKS (Incl. Diesel, Gasoline, Electric, Hybrid, and Altern</b>				
<b>5 HPU Grp 3.1 -Std Cab DRW, 2WD,11,400 lb. GVWR min,8 ft Box</b>				
If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS.				
5 HPU Group 3.1 - Standard Cab DRW, 2WD, 11,400 lb. GVWR minimum, 8 ft. Box.				
2011 Model Year Vehicle.				
Make: Ford Model: F350 XLT, Std Cab, 2WD, F3C, 623A, 99Y V8 5.4L. This vehicle does not use E-85 fuel.				
Bid Price: \$22,024.50				
Price May Change Due To Additions And Deletions On Options As Required and As Available.				
11	0.00000	072		\$0.000000
				\$0.000000
<b>TRUCKS (Incl. Diesel, Gasoline, Electric, Hybrid, and Altern</b>				
<b>5 HPU Group 5.1 - Standard Cab/Chassis DRW, 2WD, 11,400 GVWR</b>				
If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS.				
5 HPU Group 5.1 - Standard Cab/Chassis DRW, 2WD, 11,400 GVWR.				
2011 Model Year Vehicle.				
Make: Ford Model: F350 XLT, Std Cab, 2WD, F3G, 643A, 99Y V10 6.8L. This vehicle does not use E-85 fuel.				
Bid Price: \$23,251.50				



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Price May Change Due To Additions And Deletions On Options As Required and As Available.

12	0.00000	072		\$0.000000
				\$0.000000

**TRUCKS (Incl. Diesel, Gasoline, Electric, Hybrid, and Altern**

**5 HPU Grp 8.1 -Ext Cab 6 ft Box, 2WD, 8,800 lb GVWR min, Dsl**

If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS.

5 HPU Group 8.1 - Extended Cab Short Box, 2WD, 8,800 lb. GVWR minimum, 6 ft. Body, Diesel.

2011 Model Year Vehicle.

Make: Ford Model: F250 XLT, Ext Cab, 6 ft Box, 2WD, X2A, 603A, 99R V8 6.4L Diesel. This vehicle does not use E-85 fuel.

Bid Price: \$29,476.50

Price May Change Due To Additions And Deletions On Options As Required and As Available.

13	0.00000	072		\$0.000000
				\$0.000000

**TRUCKS (Incl. Diesel, Gasoline, Electric, Hybrid, and Altern**

**5 HPU Grp 10.2 -Ext Cab 6 ft Box, 4WD, 8,400 lb GVWR, Diesel**

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5 HPU Group 10.2 - Extended Cab Short Box, 4WD, 8,400 lb. GVWR minimum, 6 ft. Body, Diesel.

2011 Model Year Vehicle.

Make: Ford Model: F250 XLT, Ext Cab, 6 ft Box, 2WD, X2B, 603A 96C, 99R V8 6.4L Diesel. This vehicle does not use E-85 fuel.

Bid Price: \$33,649.50

Price May Change Due To Additions And Deletions On Options As Required and As Available.

14	0.00000	072		\$0.000000
				\$0.000000

**TRUCKS (Incl. Diesel, Gasoline, Electric, Hybrid, and Altern**

**5 HPU Grp 14.3 - Crew Cab 9,200 GVWR, 2WD, 8 ft. box**

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5 HPU Group 14.3 - Crew Cab Long Box 9,200 GVWR, 2WD, 8 ft. Straight Side Body.

2011 Model Year Vehicle.

Make: Ford Model: F250 XLT, Crew Cab, 8 ft Box, 2WD, W2A, 603A, 995 V8 5.4L. This vehicle does not use E-85 fuel.

Bid Price: \$24,674.50



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Price May Change Due To Additions And Deletions On Options As Required and As Available.

15	0.00000	072		\$0.000000
				\$0.000000

**TRUCKS (Incl. Diesel, Gasoline, Electric, Hybrid, and Altern**

**5 HPU Group 15.1 - Crew Cab 9,200 GVWR min, 4WD, 8 ft. Box**

If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS.

5 HPU Group 15.1 - Crew Cab 9,200 GVWR minimum, 4WD, 8 ft. Straight Side Body.

2011 Model Year Vehicle.

Make: Ford Model: F250 XLT, Crew Cab, 8 ft Box, 2WD, W2B, 603A, 995 V8 5.4L. This vehicle does not use E-85 fuel.

Bid Price: \$27,772.50

Price May Change Due To Additions And Deletions On Options As Required and As Available.

16	0.00000	07180		\$0.000000
				\$0.000000

**SUV Type Vehicles (Incl. Carryalls)**

**8 HY Grp 1.1 - Small 4DR Hybrid Utility Vehicle, FWD, 5 Pass**

If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS.

8 HY Group 1.1 - Small 4-door Hybrid Utility Vehicle, w/FWD & 5-Passenger Seating, Full Hybrid Electric/Gasoline Powerplant.

2010 Model Year Vehicle.

Make: Ford Model: Escape Hybrid, FWD, U4K, 500A, 4 Cyl 2.4L. This vehicle does not use E-85 fuel.

Bid Price: \$26,902.00

Price May Change Due To Additions And Deletions On Options As Required and As Available.

17	0.00000	07180		\$0.000000
				\$0.000000

**SUV Type Vehicles (Incl. Carryalls)**

**8 HY Grp 2.1 - Small 4DR Hybrid Utility Vehicle, 4WD, 5 Pass**

If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS.

8 HY Group 2.1 - Small 4-door Hybrid Utility Vehicle, w/4WD & 5-Passenger Seating, Full Hybrid Electric/Gasoline Powerplant.

2010 Model Year Vehicle.

Make: Ford Model: Escape Hybrid, 4WD, U5K, 500A, 4 Cyl 2.4L. This vehicle does not use E-85 fuel.

Bid Price: \$28,442.00



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**TERMS AND CONDITIONS**

**Terms & Conditions Goods**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)